

Wagner Equipment Co. Improves Driver Safety

The Challenge

Wagner Equipment Co. manages more than 1,100 drivers across multiple states through a combination of online tools to ensure fleet safety.

This vast driver population makes it difficult to keep track of employees who have received a negative driving violation. Additionally, with the lack of streamlined and normalized data state-to-state, Wagner Equipment Co. struggled to make sense of violations.

What was the biggest challenge the company faced? With operations spanning multiple states, Wagner Equipment Co. needed to track compliance and safety, but remain agile and quickly identify high-risk drivers through annual motor vehicle record reviews. “We needed current data — more current than an annual review — and SambaSafety was the only company that offered it,” said Department of Transportation Clerk, Wagner Equipment Co.



ABOUT

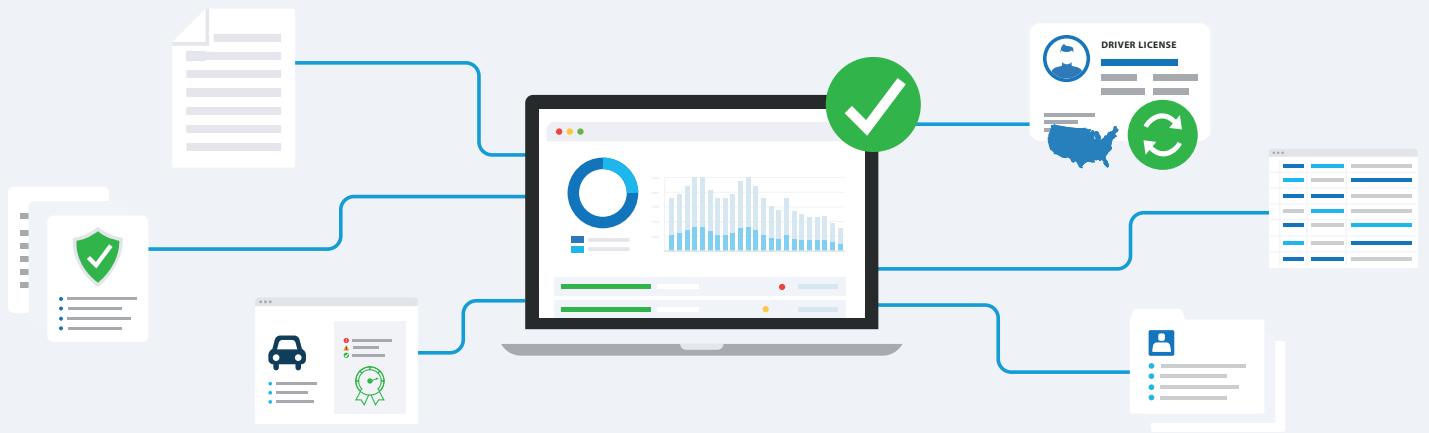
Since 1976, Colorado-based Wagner Equipment Co. has been selling, renting and servicing quality CAT machines and engines. Used in heavy and building construction, mining, waste management, paving, municipal, agricultural, government applications and more, the company operates in several states and internationally.

AT A GLANCE

- Over 1,100 drivers managed across several states
- Need to identify issues quickly through easy-to-read monthly reports
- Operates in Colorado, New Mexico and Texas, as well as internationally in Mongolia

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The Benefits

With SambaSafety's continuous driver monitoring, reports were able to quickly identify unqualified drivers, list new driving violations, highlight expired licenses and note employees with upcoming license renewal dates. In addition to the all-encompassing platform, SambaSafety's normalized scoring consolidates publicly available motor vehicle record data, making it easy to digest and understand while eliminating the need to sift through and make sense of different state data. "SambaSafety gives us powerful tools for identifying important trends and the overall health of our fleet," says the Department of Transportation Clerk for Wagner Equipment Co.

The Results

From day one, Wagner Equipment Co. was able to quickly identify high-risk drivers. Additionally, getting reports on a consistent basis as opposed to annually helped the company maintain its safety record. "Safety is paramount in our company," Department of Transportation Clerk, Wagner Equipment Co. said. "The system is easy to use and gives us an additional layer of information that actually improves company safety." SambaSafety provides Wagner Equipment Co. with a single source of truth for all driver information - simplifying and automating the way monitoring driver records has historically been done. Identifying only those records with new incidents, SambaSafety has assisted Wagner Equipment Co. in concentrating more on those high-risk drivers, saving both time and money while providing fast assurance.

WHY SAMBASAFETY?

Wagner Equipment Co. selected SambaSafety for three reasons:

1. The local trucking association recommended SambaSafety's services as a best practice.
2. SambaSafety was the only company to offer continuous driver monitoring that automatically identified unlicensed and high-risk drivers.
3. Normalizing violation codes throughout multiple states was time-consuming and confusing. SambaSafety was able to make sense and normalize all violation codes, allowing for a quick review in identifying high-risk driver behavior.

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